

**NATIONAL AND LOCAL  
PROFILES OF  
CULTURAL SUPPORT**

Your information is important as we create a nationwide picture of cultural support. A complete and accurate profile of financial support for the arts is only possible with your thoughtful and considered response. Thank you for taking time to fill out this survey. Please provide an answer for each question.

Please type or print legibly. Thank you for filling in all spaces. Please complete this survey using financial information from your fiscal year ending in 1998 (FY98). If your fiscal year is the calendar year, use 1998 information; if your fiscal year crosses over one calendar year into the next, use information for the fiscal year ending in 1998.

**CONTACT INFORMATION**

*This information will be useful to us if we have questions about your survey. Detailed information will not be linked to any specific organization in our reports or findings. Your answers will help to ensure that we have correctly identified your organization.*

Name of your organization: \_\_\_\_\_

Name of the person(s) filling out this survey: \_\_\_\_\_

Title of the person(s) filling out this survey: \_\_\_\_\_

Federal ID Number (9 digit EIN): \_\_\_\_\_ When was your organization established? \_\_\_\_\_

Phone number: \_\_\_\_\_ E-mail address: \_\_\_\_\_

Fax number: \_\_\_\_\_ Web site address: \_\_\_\_\_

**GENERAL INFORMATION**

Is the primary purpose of your organization to create, present, promote, or preserve artistic and/or cultural product?  
 Yes  No

Do your financial documents (e.g., IRS Form 990, financial statements, audits) cover only your organization, or do they include separately incorporated, affiliated organizations?  
 Only my organization  
 Include separately incorporated organizations\*

*\* Important: If your statements cover entities which are separately incorporated, please answer this survey **only** for the organization named in the cover letter.*

In what month does your fiscal year end? \_\_\_\_\_

What were your total revenues for FY98? \_\_\_\_\_

What were your total expenses for FY98? \_\_\_\_\_

Did you supplement your operating revenues with cash reserves or endowment funds to meet expenditures for FY98?  
 Yes  No

PLEASE DIRECT  
QUESTIONS TO:

**Terry Filicko**, National and Local Profiles of Cultural Support Project,  
Arts Policy and Administration Program, The Ohio State University

E-mail: filicko.1@osu.edu  
Phone: 614-688-4346

## NATIONAL AND LOCAL PROFILES OF CULTURAL SUPPORT

Please provide exact amounts to the best of your ability. If a given resource is a potential source of funds for your organization, but you did not receive funds or generate revenue from this resource for this year, please enter zero ("0"). If a given resource is not a potential source of funding or revenue for your organization, please enter N/A for "Not Applicable."

### GOVERNMENT SOURCES OF REVENUE, FY98

Please provide information on grants or other funding directly from government sources. Do not include endowment or capital campaign funds.

FUNDS FROM FEDERAL CULTURAL AGENCIES (i.e., National Endowment for the Arts, National Endowment for the Humanities, Institute for Museum and Library Services)	\$
ALL OTHER FEDERAL GOVERNMENT FUNDS	\$
FUNDS FROM MULTI-COUNTY, MULTI-CITY, OR MULTI-STATE GOVERNING BODIES	\$
STATE ARTS AGENCY FUNDS	\$
ALL OTHER STATE GOVERNMENT FUNDS	\$
ALL OTHER LOCAL GOVERNMENT FUNDS	\$

### LOCAL ARTS AGENCY/COUNCIL FUNDS, FY98

Please provide information on grants or other funding from your local arts agency. Do not include endowment or capital campaign funds.

CITY AND/ OR COUNTY ARTS AGENCY FUNDS (Public, Nonprofit or Private)	\$
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### PRIVATE CONTRIBUTIONS (UNEARNED INCOME), FY98

Please provide information on contributed income. Do not include in-kind support. Do not include endowment or capital campaign funds.

FOUNDATIONS	\$
CORPORATIONS	\$
INDIVIDUAL DONATIONS	\$
OTHER NON-PROFIT ORGANIZATIONS (e.g., United Way, United Arts Fund, Regional Arts Agencies)	\$
OTHER PRIVATE CONTRIBUTIONS, PLEASE DESCRIBE:	\$

### EARNED INCOME, FY98

Please provide information on revenues generated as earned income for your organization.

GENERAL ADMISSIONS/BOX OFFICE, including SUBSCRIPTIONS and SEASON TICKETS	\$
MEMBERSHIPS	\$
CORPORATE SPONSORSHIPS	\$
FEES FOR SERVICE including performance fees, touring company revenues, tuition, contract fees for specific services (e.g. school presentations, in-service training)	\$
SALES including sales of artistic products, shops, restaurants, etc.	\$
RENTALS (e.g., facilities, costumes, scenery)	\$
ROYALTIES ON ARTISTIC PRODUCTS	\$
NET INCOME FROM SPECIAL EVENTS/ BENEFITS	\$
OTHER EARNED INCOME, PLEASE DESCRIBE:	\$

### INVESTMENT INCOME, FY98

INCOME FROM INTEREST, STOCK SALES, AND OTHER INVESTMENTS	\$
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**TOTAL OPERATING INCOME, FY98** \$ \_\_\_\_\_

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Did you receive in-kind support from any of the following for FY98? Please check all that apply:

- Government
- Foundations
- Corporations
- Individuals
- Other Non-profit Arts Organizations
- For-Profit/ Commercial Organizations
- Other: \_\_\_\_\_

Does your organization sell tickets or other products and services on-line (World Wide Web)?

- Yes
- No

How many non-board volunteers worked for your organization during FY98? \_\_\_\_\_

On average, how many total hours did an individual non-board volunteer contribute to your organization in FY98? \_\_\_\_\_

In FY98, did your organization participate in joint ventures or partnerships with commercial arts/entertainment organizations?

- Yes
- No

*Thank you again for taking time to fill out this survey.*

*Please verify that all questions have been answered before returning the survey in the envelope provided.*

Please use this space for any additional comments:

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- Check here if you would like to receive a summary of findings for the *National and Local Profiles of Cultural Support* project.

**Terry Filicko**, National and Local Profiles of Cultural Support Project,  
 Arts Policy and Administration Program, The Ohio State University  
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Look for more information on the Profiles Project at the Americans for the Arts website <[www.artsusa.org](http://www.artsusa.org)> or through the Arts Policy and Administration Program at The Ohio State University <<http://www.arts.ohio-state.edu/ArtEducation/APA/>>